



**KENYA
YEARBOOK
EDITORIAL
BOARD**

TENDER DOCUMENT

FOR

PROVISION OF MEDICAL INSURANCE SERVICES

TENDER NO. KYEB/PROC/T2/2019-2021

RAGATI ROAD

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**Date Issued: 13th AUGUST 2019
CLOSING DATE: 27th AUGUST 2019 AT 10.00 A.M**

Tables of Content	Pages
Section I INVITATION FOR TENDERS	3
Section II INSTRUCTION TO TENDERERS.....	5
Appendix to instructions to Tenderers.....	16
Section III GENERAL CONDITIONS OF CONTRACT	18
Section IV SPECIAL CONDITIONS OF CONTRACT.....	23
Section V SCHEDULE OF REQUIREMENTS.....	25
Section VI STANDARD FORMS	31
1. FORM OF TENDER	32
2. PRICE SCHEDULE.....	33
3. CONTRACT FORM	34
4. CONFIDENTIAL BUSINESS QUESTIONNAIRE FORM.....	35
5. TENDER SECURITY FORM	36
6. LETTER OF NOTIFICATION OF AWARD FORM.....	37
7. PERFORMANCE SECURITY FORM.....	38

SECTION I: INVITATION TO TENDER

Date 13th August 2019

TENDER REF. NO.: KYEB/PROC/T2/2019-2021

TENDER NAME: PROVISION OF MEDICAL INSURANCES SERVICES

The Kenya Yearbook Editorial Board (KYEB) invites sealed tenders from eligible candidates for the provision of Medical cover for an initial period of one year renewable annually up to a maximum of two years subject to satisfactory performance.

Interested eligible candidates may obtain further information from and inspect the tender documents at the Kenya Yearbook Editorial Board offices at NHIF building 4th Floor on Ragati Road(Procurement Unit) during normal working hours.

A complete set of tender documents in English Language with full service specifications can be obtained from KYEB offices, upon payment of non-refundable fee of Kenya Shillings One Thousand (**Kshs. 1,000**) for hard copies or downloaded from the website free of charge on www.kenyayearbook.go.ke. Bidders who download documents from the website should register their tenders at KYEB offices, Procurement Office during normal working hours.

Prices quoted should be inclusive of all taxes and delivery costs, must be in Kenya Shillings and shall remain valid for a period of one hundred and twenty (120) days from the closing date of the tender.

Completed tender documents are to be enclosed in plain sealed envelopes clearly labelled "**PROVISION OF MEDICAL INSURANCE SERVICES - KYEB/PROC/T2/2019-2021**" and be deposited in the Tender Box at **Kenya Yearbook Editorial Board, RAGATI ROAD, NHIF Building**, 4th Floor reception or by post to the address below: -

**The CEO
Kenya Yearbook Editorial Board
P. O. Box 34035 - 00100,
NAIROBI.**

So as to be received on or before **10.00** am local time on **Tuesday 27th August 2019**

Tenders will be opened immediately after the deadline of tender submission in the presence of the Candidates or their representatives who choose to attend at **Kenya Yearbook Editorial Board, RAGATI ROAD NHIF Building, 4th Floor Board room.**

Any additional information, addendums or clarifications in respect to this tender will be available in our KYEB website. All bidders are advised to regularly check the website during the bidding period. KYEB reserves the right to accept any tender without giving reasons thereof and does not bind itself to accept the lowest or any tender. Canvassing for the tender by the Tenderer or by proxy shall lead to automatic disqualification of their tender.

CHIEF EXECUTIVE OFFICER

INTRODUCTION

Kenya Yearbook Editorial Board hereinafter referred to as KYEB, intends to engage the services of competent Insurance Companies who will be expected to undertake the following:

- a) Advise KYEB on the appropriate medical insurance services for their insurable interests.
- b) Study and negotiate the terms of the insurance policies to suit the requirements of KYEB.
- c) Obtain the policy documents and submit to KYEB.
- d) Handle all medical insurance claims on behalf of KYEB arising from the Insurance Contracts entered into by KYEB.
- e) Advise KYEB on all aspects of medical insurance risk management.

Tenderers must possess the necessary professional and technical qualifications and competence, financial resources, equipment and other physical facilities, managerial capability, experience in the provision of medical insurance services, reputation, and the personnel to perform the contract. They should also have legal capacity to enter into a contract and demonstrate that they have continuously fulfilled obligations to pay taxes and social security contributions as required by law.

Table of Clauses

	Page
2.1 Eligible Tenderers	6
2.2 Cost of Tendering	6
2.3 Contents of Tender document.....	6
2.4 Clarification of Tender document	7
2.5 Amendments of Tender document	7
2.6 Language of Tenders.....	8
2.7 Documents Comprising the Tender.....	8
2.8 Tender Form	8
2.9 Tender Prices	8
2.10 Tender Currencies	9
2.11 Tenderers Eligibility and Qualifications.....	9
2.12 Tender Security	9
2.13 Validity of Tenders	10
2.14 Format and Signing of Tenders.....	10
2.15 Sealing and Marking of Tenders	10
2.16 Deadline for Submission of Tenders	11
2.17 Modification and Withdrawal of Tenders	11
2.18 Opening of Tenders	12
2.19 Clarification of Tenders	12
2.20 Preliminary Examination	12
2.21 Conversion to Single Currency.....	13
2.22 Evaluation and Comparison of Tenders	13
2.23 Contacting KYEB the Procuring Entity	14
2.24 Post-Qualification.....	14
2.25 Award Criteria	14
2.26 KYEB's Right to Accept or Reject any or all Tenders	15
2.27 Notification of Award	15
2.28 Signing of Contract	16
2.29 Performance Security	16
2.30 Corrupt or Fraudulent Practices	16

Section II INSTRUCTION TO TENDERERS

2.1. Eligible Tenderers

- 2.1.1 This Invitation for Tenders is open to all Tenderers eligible as described in the Appendix to Instructions to Tenderers. Successful Tenderers shall provide the services for the stipulated duration from the date of commencement (hereinafter referred to as the term) specified in the tender documents.
- 2.1.1 The procuring entity's employees, committee members, board members and their relatives (spouse and children) are not eligible to participate in the tender unless where specially allowed under section 131 of the Act.
- 2.1.2 Tenderers shall provide the qualification information statement that the Tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the KYEB to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the services under this Invitation for tenders.
- 2.1.3 Tenderers involved in the corrupt or fraudulent practices or debarred from participating in public procurement shall not be eligible.

2.2 Cost of Tendering

- 2.2.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the KYEB, will in no case be responsible or liable for those costs. Regardless of the conduct or outcome of the tendering process
- 2.2.2 The price to be charged for the tender document shall not exceed Kshs. 1,000/=
- 2.2.3 The KYEB shall allow the tenderer to review the tender document free of charge before purchase for hard copies.

2.3 Contents of Tender Document

- 2.3.1 The tender document comprise the documents listed below and addenda issued in accordance with clause 2.5 of these instructions to Tenderers.
- (i) Instructions to Tenderers
 - (ii) General Conditions of Contract
 - (iii) Special Conditions of Contract
 - (iv) Schedule of Requirements
 - (v) Details of Insurance Cover
 - (vi) Form of Tender
 - (vii) Price Schedules

- (viii) Contract Form
- (ix) Confidential Business Questionnaire Form
- (x) Tender security Form
- (xi) Performance security Form
- (xii) Insurance Company's Authorization Form
- (xiii) Form KYEB 1 – Professional Qualifications
- (xiv) Form KYEB 2 – Client Reference Form

The Tenderer is expected to examine all instructions, forms, terms and specification in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the Tenderers risk and may result in the rejection of its tender.

2.4 Clarification of Tender Documents

- 2.4.1 A Candidate making inquiries of the tender documents may notify the KYEB by post or email at the KYEB address indicated in the Invitation for tenders. The KYEB will respond in writing to any request for clarification of the tender documents, which it receives not later than seven (7) days prior to the deadline for the submission of the tenders, prescribed by the KYEB. Written copies of the KYEB response (including an explanation of the query but without identifying the source of inquiry) will be sent to all candidates who have received the tender documents.
- 2.4.2 The KYEB shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.
- 2.4.3 Preference where allowed in the evaluation of tenders shall not exceed 15%.

2.5 Amendment of Tender Documents

- 2.5.1 At any time prior to the deadline for submission of tenders, the KYEB, for any reason, whether at its own initiative or in response to a clarification requested by a prospective tenderer, may modify the tender documents by issuing an addendum.
- 2.5.2 All prospective Tenderers who have obtained the tender documents will be notified of the amendment by post, fax or email and such amendment will be binding on them.
- 2.5.3 In order to allow prospective Tenderers reasonable time in which to take the amendment into account in preparing their tenders, the KYEB, at its discretion, may extend the deadline for the submission of tenders.

2.6 Language of Tenders

2.6.1 The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchanged by the tenderer and the KYEB, shall be written in English language. Any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

2.7. Documents Comprising the Tender

2.7.1 The tender prepared by the tenderer shall comprise the following components:

- (a) A Tender Form and a Price Schedule completed in accordance with paragraph 2.8, 2.9 and 2.10 below
- (b) Documentary evidence established in accordance with paragraph 2.1.2 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
- (c) Tender security furnished in accordance with paragraph 2.12 (if applicable)
- (d) Declaration Form.

2.8. Form of Tender

2.8.1 The tenderer shall complete the Tender Form and the Price Schedule furnished in the tender documents, indicating the services to be provided.

2.9. Tender Prices

2.9.1 The tenderer shall indicate on the form of tender and the appropriate Price Schedule the unit prices and total tender price of the services it proposes to provide under the contract.

2.9.2 Prices indicated on the Price Schedule shall be the cost of the services quoted including all customs duties and VAT and other taxes payable.

2.9.3 Prices quoted by the tenderer shall remain fixed during the Term of the contract unless otherwise agreed by the parties. A tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.20.5

2.10 Tender Currencies

2.10.1 Prices shall be quoted in Kenya Shillings

2.11. Tenderers Eligibility and Qualifications

2.11.1 Pursuant to paragraph 2.1 the tenderer shall furnish, as part of its tender, documents establishing the Tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.

2.11.2 The documentary evidence of the Tenderer's qualifications to perform the contract if its tender is accepted shall establish to the KYEB's satisfaction that the tenderer has the financial and technical capability necessary to perform the contract.

2.12. Tender Security

2.12.1 The tenderer shall furnish, as part of its tender, a tender security for the amount and form specified in the Appendix to Instructions to Tenderers.

2.12.2 The tender security shall not exceed **2 per cent** of the tender price.

2.12.3 The tender security is required to protect the KYEB against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.12.7

2.12.4 The tender security shall be denominated in Kenya Shillings or in another freely convertible currency, and shall be in the form of: -

- a) Cash.
- b) A bank guarantee.
- c) Such insurance guarantee approved by the Authority.
- d) Letter of credit.

2.12.5 Any tender not secured in accordance with paragraph 2.12.1. and 2.12.3 **shall be rejected by the KYEB as non-responsive**, pursuant to paragraph 2.20.5

2.12.6 Unsuccessful Tenderer's tender security will be discharged or returned as promptly as possible but not later than thirty (30) days after the expiration of the period of tender validity

2.12.7 The successful Tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.29, and furnishing the performance security, pursuant to paragraph 2.30. The Tender Security maybe forfeited:

- (a) If a tenderer withdraws its tender during the period of tender validity.
- (b) in the case of a successful tenderer, if the tenderer fails:
 - i. To sign the contract in accordance with paragraph 2.29 or
 - ii. To furnish performance security in accordance with paragraph 2.30.

2.13. Validity of Tenders

2.13.1 Tenders shall remain valid for 90 days after date of tender opening pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the KYEB as non-responsive.

2.13.2 In exceptional circumstances, the KYEB may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.12 shall also be suitably extended. A tenderer granting the request will not be required nor permitted to modify its tender.

2.14. Format and Signing of Tenders

2.14.1 The tenderer shall prepare an original and a copy of the tender, clearly marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.

2.14.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. All pages of the tender, except for un-amended printed literature, shall be initialled by the person or persons signing the tender.

2.14.3 The tender shall have no interlineations, erasures, or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialled by the person or persons signing the tender.

2.15 Sealing and Marking of Tenders

2.15.1 The tenderer shall seal the original and the copy of the tender in separate Envelopes, duly marking the envelopes as "**ORIGINAL TENDER**" and "**COPY OF TENDER**". The envelopes shall then be sealed in an outer envelope.

The inner and outer envelopes shall:

- a) Be addressed to the KYEB at the address given in the Invitation to Tender.
- b) Bear tender number and name in the invitation to tender and the words "**DO NOT OPEN BEFORE 27th August 2019 at 10.00 A.M.**"

2.15.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared "late".

2.15.4 If the outer envelope is not sealed and marked as required by paragraph 2.15.2, the KYEB will assume no responsibility for the tender's misplacement or premature opening.

2.16. Deadline for Submission of Tenders

- 2.16.1 Tenders must be received by the KYEB at the address specified under paragraph 2.15.2 not later than **27th August 2019 at 10.00 A.M.**
- 2.16.2 The KYEB may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 2.5.3 in which case all rights and obligations of the KYEB and candidates previously subject to the deadline will thereafter be subject to the deadline as extended.
- 2.16.3 Bulky tenders which will not fit the tender box shall be received by the KYEB as provided for in the appendix.

2.17. Modification and Withdrawal of Tenders

- 2.17.1 The tenderer may modify or withdraw its tender after the tender's submission, provided that written notice of the modification, including substitution or withdrawal of the tenders, is received by the KYEB prior to the deadline prescribed for submission of tenders.
- 2.17.2 The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked and dispatched in accordance with the provisions of paragraph 2.15. A withdrawal notice may also be sent by fax or email but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.
- 2.17.3 No tender may be modified after the deadline for submission of tenders.
- 2.17.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.12.7.

2.18 Opening of Tenders

- 2.18.1 The KYEB will open all tenders in the presence of Tenderers' representatives who choose to attend, on **27th August 2019 at 10.00 A.M.** and in the location specified in the invitation for tenders. The Tenderers' representatives who are present shall sign a register evidencing their attendance.
- 2.18.2 The Tenderers' names, tender modifications or withdrawals, tender prices, discounts, and the presence or absence of requisite tender security and such other details as the KYEB, at its discretion, may consider appropriate, will be announced at the opening.
- 2.18.3 The KYEB will prepare minutes of the tender opening, which will be submitted to Tenderers that signed the tender opening register and will have made the request.

2.19 Clarification of Tenders

- 2.19.1 To assist in the examination, evaluation and comparison of tenders the KYEB may, at its discretion, ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance of the tender shall be sought, offered, or permitted.
- 2.19.2 Any effort by the tenderer to influence the KYEB in the KYEB's tender evaluation, tender comparison or contract award decisions may result in the rejection of the Tenderers' tender.

2.20 Preliminary Examination and Responsiveness

- 2.20.1 The KYEB will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required sureties have been furnished, whether the documents have been properly signed, and whether the tenders are generally in order.
- 2.20.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. If the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security forfeited. If there is a discrepancy between words and figures, the amount in words will prevail
- 2.20.3 The KYEB may waive any minor informality or non-conformity or irregularity in a tender which does not constitute a material deviation provided such waiver does not prejudice or affect the relative ranking of any tenderer.

2.20.4 Prior to the detailed evaluation, pursuant to paragraph 2.20, the KYEB will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one which conforms to all the terms and conditions of the tender documents without material deviations the KYEB's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.

2.20.5 If a tender is not substantially responsive, it will be rejected by the KYEB and may not subsequently be made responsive by the tenderer by correction of the nonconformity.

2.20.5.21. Conversion to single currency

2.21.1 Where other currencies are used, the KYEB will convert those currencies to Kenya Shillings using the selling exchange rate on the date of tender closing provided by The Central Bank of Kenya.

2.20.5.22. Evaluation and Comparison of Tenders

2.20.5.22.1 The KYEB will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.20

2.20.5.22.2 The KYEB's evaluation of a tender will take into account, in addition to the tender price, the following factors, in the manner and to the extent indicated in paragraph 2.22.3.

(a) Operational plan proposed in the tender;

(b) Deviations in payment schedule from that specified in the Special Conditions of Contract

2.20.5.22.3 Pursuant to paragraph 2.22.2. The following evaluation methods will be applied.

(a) Operational Plan

i. The KYEB requires that the services under the Invitation for Tenders shall be performed at the time specified in the Schedule of Requirements. Tenders offering to perform longer than the KYEB's required delivery time will be treated as non-responsive and rejected.

(b) Deviation in payment schedule

(i) Tenderers shall state their tender price for the payment on schedule outlined in the special conditions of contract. Tenders will be evaluated on the basis of this base price. Tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in tender price they wish to offer for such alternative payment schedule. The KYEB may consider the alternative payment schedule offered by the selected tenderer.

2.22.4 The tender evaluation committee shall evaluate the tender within 15 days from the date of opening the tender.

2.23 Contacting KYEB, the Procuring Entity

2.23.1 Subject to paragraph 2.19 no tenderer shall contact the KYEB on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.

2.23.2 Any effort by a tenderer to influence the KYEB in its decisions on tender evaluation, tender comparison, or contract award may result in the rejection of the Tenderers' tender.

2.24 Post-qualification

2.24.1 The KYEB will verify and determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.

2.24.2 The determination will take into account the tenderer financial and technical capabilities. It will be based upon an examination of the documentary evidence of the Tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.11.2, as well as such other information as the KYEB deems necessary and appropriate

2.24.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the KYEB will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

2.25 Award Criteria

2.25.1 Subject to paragraph 2.29 the KYEB will award the contract to the successful tenderer whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

2.25.2 To qualify for contract awards, the tenderer shall have the following: -

- (a) Necessary qualifications, capability experience, services, equipment and facilities to provide what is being procured.
- (b) Legal capacity to enter into a contract for procurement

- (c) Shall not be insolvent, in receivership, bankrupt or in the process of being wound up and is not the subject of legal proceedings relating to the foregoing.
- (d) Shall not be debarred from participating in public procurement.
- (e) Please see other key requirements for consideration of award (Special Conditions of Contracts)

2.26. KYEB's Right to accept or Reject any or all Tenders

2.26.1 The KYEB reserves the right to accept or reject any tender, and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or Tenderers or any obligation to inform the affected tenderer or Tenderers of the grounds for the KYEB's action. If the KYEB determines that none of the tenders is responsive, the KYEB shall notify each tenderer who submitted a tender.

2.26.2 The KYEB shall give prompt notice of the termination to the Tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

2.26.3 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

2.27 Notification of Award

2.27.1 Prior to the expiration of the period of tender validity, the KYEB will notify the successful tenderer in writing that its tender has been accepted.

2.27.2 The notification of award will signify the formation of the contract subject to the signing of the contract between the tenderer and the KYEB pursuant to clause 2.9. Simultaneously the other Tenderers shall be notified that their tenders were not successful.

2.27.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 2.29 the KYEB will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.12.

2.28 Signing of Contracts

- 2.28.1 At the same time as the KYEB notifies the successful tenderer that its tender has been accepted, the KYEB will simultaneously inform the other Tenderers that their tenders have not been successful.
- 2.28.2 Within fourteen (14) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the KYEB.
- 2.28.3 The contract will be definitive upon its signature by the two parties.
- 2.28.4 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

2.29 Performance Security

- 2.29.1 The successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in a form acceptable to the KYEB.
- 2.29.2 Failure by the successful tenderer to comply with the requirement of paragraph 2.29 or paragraph 2.30.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the KYEB may make the award to the next lowest evaluated tender or call for new tenders.

2.30 Corrupt or Fraudulent Practices

- 2.30.1 The KYEB requires that Tenderers observe the highest standard of ethics during the procurement process and execution of contracts. A tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.
- 2.30.2 The KYEB will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.
- 2.30.3 Furthermore a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public Procurement in Kenya.

Appendix to instructions to Tenderers

The following information for the procurement of insurance services shall complement, supplement, or amend, the provisions on the instructions to Tenderers. Wherever there is a conflict between the provisions of the instructions to Tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to Tenderers.

Instructions to Tenderers	Particulars of Appendix to instructions to Tenderers
2.1	Eligible tenders: Insurance Companies licensed by the Insurance Regulatory Authority to transact Medical Insurance Business.
2.2.2	Price to be charged for Tender Documents: Kshs. 1000 for those who purchase a hard copy.
2.12.2	Particulars of Tender Security: Two per cent (2%) of Tender Sum for 120 days after date of Tender Opening.
2.12.4	Form of Tender Security: The Tender Security will be in the form of a bank guarantee from a reputable bank or approved insurance firm approved by PPOA. Self – guaranteed tender security not allowed.
2.13	Validity of Tenders: Tenders shall remain valid for 120 days after date of Tender Opening.
2.15.2(b)	Closing Date: Tuesday, 27th August 2019 at 10.00 a.m.
2.16.1.	Deadline for submission of Tenders: As 2.15.2 (b) above.
2.16.3	Bulky tenders which do not fit in the Tender Box shall be delivered to the Procurement Department at 4th Floor, NHIF Building, Ragati Road.
2.11	<p>Evaluation and Comparison of Tenders</p> <p>The proposals will be evaluated in three stages as follows:</p> <p>Stage One:</p> <p>Mandatory Requirements: Tenderers are required to submit copies of the following mandatory documents which will be used during preliminary examination to determine responsiveness:</p> <ol style="list-style-type: none"> 1. Certificate of Registration under the Companies Act. 2. Copy of valid Tax Compliance Certificate. 3. Duly filled in Confidential Business Questionnaire 4. Tender Security

5. Copy of Registration with the Insurance Regulatory Authority for the current year and a copy of the current license be submitted.
 6. Audited Accounts for the last three (3) Years signed by a Certified Public Accountant.
 7. Valid business permit
- (NB: In addition to the conditions set out in the special conditions of the contract)**

Stage Two:

Technical Evaluation:

Criteria	Method of Evaluation	Maximum Points
Experience of the Firm as shown by the number of years in Medical Insurance provision	1 point for every year of experience	10
Professional qualifications and experience of the Principal Officer (Attach CVs)	ACII/AIIC – 5 points	22
	Relevant Degree – 7 points	
	Relevant experience – 0.5 point for every year's experience after qualification – Max. 10	
Professional qualifications and experience of three other technical personnel	ACII/AIIC – 2.5 points	34
	Relevant Degree – 2 points	
	Relevant experience – 1.5 point for every year's experience after qualification – Max. 6.5	
Claims Administration of Five (5) References. Please note that KYEB will undertake independent confirmations on the references	Based on Client Reference Form KYEB 2	20
Service Distribution Network and Facilities (Hospitals and Pharmacies)	List of Service Distribution Network	7
Gross premium turnover	Average premium turnover for the last two years – 5 points for every Kshs. 100 million handled	7

		Total	100
2.24 (a)	<p>The pass mark for the Technical Evaluation will be 70%. Candidates that have attained those points will have their financial proposals evaluated.</p> <p>Stage Three: Financial Evaluation:</p> <ol style="list-style-type: none"> 1. The commercial evaluation and final ranking of the bids will take into consideration the scope of the cover in relation to the premium, the exclusion clauses and other pertinent terms and conditions of tender. 2. The tender evaluation committee will determine whether the financial proposals are complete. The cost of items not priced shall be assumed to be included in other costs in the proposal, In all cases, the total price of the financial proposal as submitted shall prevail. <p>Particulars of post-qualification if applicable: KYEB may inspect the premises.</p>		

Section III GENERAL CONDITIONS OF CONTRACT

Table of Clauses	Page
3.1 Definitions	21
3.2 Application	21
3.3 Standards.....	21
3.4 Use of Contract Documents and Information	21
3.5 Patent Rights	22
3.6 Performance Security.....	22
3.7 Delivery of Services and Documents.....	22
3.8 Payment.....	23
3.9 Prices.....	23
3.10 Assignment	23
3.11 Termination for Default.....	23
3.12 Termination for Insolvency	24
3.13 Termination for Convenience	24
3.14 Resolution of Disputes	24
3.15 Governing Language.....	24
3.16 Applicable law	25
3.17 Force Majeure.....	25
3.18 Notices.....	25

Section III GENERAL CONDITIONS OF CONTRACT

1. Definitions

1. In this Contract, the following terms shall be interpreted as indicated:
 - a) "The Contract Price" means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations.
 - b) "The Services" means services to be provided by the tenderer including any documents, which the tenderer is required to provide to the KYEB under the Contract.
 - c) "KYEB" means the organization procuring the services under this Contract
 - d) "The Contractor" means the organization or firm providing the services under this Contract.
 - e) "GCC" mean the General Conditions of Contract contained in this section
 - f) "SCC" means the Special Conditions of Contract

1. "Day" means calendar day

2. Application

- 3.2.1 These General Conditions shall apply to the extent that they are not superseded by provisions of other part of the contract

3. Standards

- 3.3.1 The services provided under this Contract shall conform to the standards mentioned in the schedule of requirements.

4. Use of Contract Documents and Information

- 3.4.1 The Service Provider shall not, without the KYEB's prior written consent, disclose the Contract, or any provision thereof, or any specification, plan, drawing, pattern, sample, or information furnished by or on behalf of the Procuring entity in connection therewith, to any person other than a person employed by the contractor in the performance of the Contract
- 3.4.2 The Service Provider shall not, without the KYEB's prior written consent, make use of any document or information enumerated in paragraph 2.4.1 above.
- 3.4.3 Any document, other than the Contract itself, enumerated in paragraph 2.4.1 shall remain the property of the KYEB and shall be returned (all copies) to the KYEB on completion of the contract's or performance under the Contract if so required by the KYEB.

3.5. Patent Rights

3.5.1 The Service Provider shall indemnify the KYEB against all third-party claims of infringement of patent, trademark, or industrial design rights arising from use of the services under the contract or any part thereof.

3.6 Performance Security

3.6.1 Within twenty eight (28) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the KYEB the performance security where applicable in the amount specified in SCC.

3.6.2 The proceeds of the performance security shall be payable to the KYEB as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.

3.6.3. The performance security shall be denominated in the currency of the contract, or in a freely convertible currency acceptable to the KYEB and shall be in the form of:

- a Cash.
- b A bank guarantee.
- c Such insurance guarantee approved by the Authority.
- d Letter of Credit

3.6.4. The performance security will be discharged by the KYEB and returned to the Candidate not later than thirty (30) days following the date of completion of the Service Provider's performance of obligations under the Contract, including any warranty obligations, under the Contract.

3.7. Delivery of services and Documents

3.7.1 Delivery of the services shall be made by the Contractor in accordance with the terms specified by the procuring entity in the schedule of requirements and the special conditions of contract

3.8 Payment

- 3.8.1 The method and conditions of payment to be made to the contractor under this Contract shall be specified in SCC.
- 3.8.2 Payment shall be made promptly by the KYEB, but in no case later than sixty (60) days after submission of an invoice or claim by the Contractor.

3.9 Prices

- a Prices charges by the contractor for Services performed under the Contract shall not, with the exception of any price adjustments authorized in SCC vary from the prices quoted by the tenderer in its tender or in the KYEB's request for tender validity extension as the case may be. No variation in or modification to the terms of the contract shall be made except by written amendments signed by the parties.
- b Contract price variations shall not be allowed for contracts not exceeding one year (12 months)
- c Where contract price variation is allowed the variation shall not exceed 10% of the original contract price
- d Price variation requests shall be processed by the KYEB within 30 days of receiving the request.

3.10 Assignment

- 3.10.1 The Contractor shall not assign, in whole or in part, its obligations to perform under this Contract, except with the KYEB's prior written consent.

3.11 Termination for Default

- 3.11.1 The KYEB may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the Contractor terminate this Contract in whole or in part:
- (a) If the Contractor fails to provide any or all of the services within the period(s) specified in the Contract, or within any extension thereof granted by the KYEB.
- (b) If the Contractor fails to perform any other obligation(s) under the Contract
- (c) If the Contractor in the judgment of the KYEB has engaged in corrupt or fraudulent practices in competing for or in executing the contract.
- (d) In the event the KYEB terminates the contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, services similar to those un-delivered, and the Contractor shall be liable to the KYEB for any excess costs for such similar services. However, the contractor shall continue performance of the contract to extent not terminated.

3.12 Termination for Insolvency

3.12.1 The KYEB may at any time terminate the contract by giving written notice to the Contractor if the firm becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the Contractor, provided that such termination will not prejudice or affect any right of action or remedy, which has accrued or will accrue thereafter to the KYEB.

3.13 Termination for Convenience

3.13.1 The KYEB by written notice sent to the Contractor, may terminate the contract in whole or in part, at any time for its convenience. The notice of termination shall specify that the termination is for the KYEB's convenience, the extent to which performance of the Contractor of the contract is terminated and the date on which such termination becomes effective.

3.13.2 For the remaining part of the contract after termination the KYEB may elect to cancel the services and pay to the Contractor an agreed amount for partially completed services.

3.14 Resolution of Disputes

3.14.1 The KYEB and the Contractor shall make every effort to resolve amicably by direct informal negotiations and disagreement or disputes arising between them under or in connection with the contract

3.14.2 If after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute either party may require that the dispute be referred for resolution to the formal mechanisms specified in the SCC.

3.15. Governing Language

3.15.1. The contract shall be written in the English language. All correspondence and other documents pertaining to the contract, which are exchanged by the parties, shall be written in the same language.

3.16 Applicable Law

3.16.1 The contract shall be interpreted in accordance with the laws of Kenya unless otherwise expressly specified in the SCC.

3.17 Force Majeure

3.17.1 The Contractor shall not be liable for forfeiture of its performance security, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

3.18 Notices

3.18.1 Any notices given by one party to the other pursuant to this contract shall be sent to the other party by post or by Fax or Email and confirmed in writing to the other party's address specified in the SCC.

3.18.2 A notice shall be effective when delivered or on the notices effective date, whichever is later.

Section IV SPECIAL CONDITIONS OF CONTRACT

The following shall serve as criteria for Tender Evaluation for Insurance Company:

The following documents are mandatory and must be submitted by the Tenderers, failure to which the tender will be treated by KYEB as non-responsive and rejected.

CONDITIONS TO BE MET BY INSURANCE COMPANY

- a) Certificate of Incorporation/Registration
- b) Valid certificate of Tax Compliance from KRA
- c) Audited Financial Accounts for the last three (3) years signed by a Certified Public Accountant.
- d) Current /Valid Registration with the Insurance Regulatory Authority (IRA)
- e) Must be registered with the Commissioner of Insurance for the current year and a copy of the current license be submitted.
- f) Copy of PIN Certificate.
- g) Copy of VAT Certificate.
- h) Must give a bank guarantee.
- i) Must have Professional Indemnity Cover within acceptable threshold set by Insurance Regulatory Authority.
- j) Must attach detailed Company Profile Including details of professional qualifications for Principal Officer and at least three other senior officers in the prescribed format **Form KYEB 1** must be submitted. It is a requirement that the officers whose details are submitted should be permanent employees of the insurer. The bidders must provide evidence of the qualifications attained by the respective officers so as to earn points in the Technical Criteria.
- k) Must submit documentary evidence of the total gross premium turnover for the last two years. KYEB reserves the right to verify this information with the insurer's Clients.
- l) Completed Confidential Business Questionnaire.
- m) Must submit the duly completed Client Reference Form – **FORM KYEB 2** from at least 5 corporate clients. The insurance portfolio handled for each of the clients must be more than six million shillings (Kshs. 6,000,000) for medical cover only.
- n) Must have past experience of 10 years in the insurance brokerage.
- o) Any additional information requested in the Tender Document.

4.3 Special Conditions of Contract as relates to the General Conditions of Contract

Reference of general conditions of contract	Special condition of contract
2.12 Tender Security (Bid Bond)	Will be required - 2% of the total sum quoted.
3.6 Performance security	The successful bidder will furnish the KYEB with a performance security equivalent to 5% of the bid price within 15 days from the date of notification of award.
3.7 Delivery of Services	For a Contract period of One (1) year with an option of renewal for an additional one-year subject to satisfactory performance.
3.8 Payment	Payment will be made as per the terms stated in the agreement.
3.9 Price adjustment	Prices will not be adjusted
3.16 Applicable law	The laws of Kenya shall apply
3.18 Notices	Addressed to The CEO, Kenya Yearbook Editorial Board RAGATI ROAD, 4th Floor, NHIF Building P. O. Box 34035 - 00200, NAIROBI.
3.19 Due Diligence	The Board may carry out due diligence in this process.

SECTION V - SCHEDULE OF REQUIREMENTS

The Kenya Yearbook Editorial Board intends to procure Medical Insurance services for its Board Members, Members of Staff and their dependents.

The Kenya Yearbook Editorial Board seeks to contract for a fully enhanced medical scheme cover that is intended to provide the Board members, Staff and their dependents quality and affordable medical and health care services on 24-hour cover basis taking into cognizance of the unpredictable nature of sicknesses and /or accidents.

The KYEB invites sealed tenders from eligible firms for medical insurance for a period of one-year renewable annually twice only subject to satisfactory performance.

The Medical Scheme is expected to cover the following:

Medical Benefits Limits

The following cover limits shall apply:

BENEFIT	LIMIT (Kshs.)
Inpatient Cover	1,000,000 per family
Outpatient Cover	150,000 per family
Dental Cover	15,000 per member (stand-alone benefit)
Optical Cover	15,000 per member (stand-alone benefit)
Maternity Cover	150,000 stand alone

Eligibility Age Limits

Children: From Birth to 25 Years old

Board of Directors & Staff: No Age Limit

Waiting period: None for existing and new members.

INPATIENT COVER

In addition to the salient features listed above, the following specific in patient benefits are to be covered by the successful tenderer:

- a) Admission in accredited hospital.
- b) Pre-existing, chronic conditions, HIV and AIDS related conditions covered upto a maximum of Kshs. 300,000.00 per family within the inpatient benefit.
- c) Newly diagnosed chronic conditions & HIV/AIDS covered up to the overall inpatient benefit.
- d) Pre-existing, chronic conditions, HIV and AIDS related conditions covered upto overall outpatient benefit.
- e) Dental sublimit of Kshs. 100,000.00 within inpatient per family for non-accidentals dental inpatient hospitalization
- f) Optical sublimit of Kshs. 100,000.00 within inpatient per family to cater for non accidental inpatient ophthalmology including cataract operations, frames lenses or any

procedure to correct visual refractive errors.

- g) Accommodation for parent/guardian accompanying a child below 12 years to include bed and meals for the parent/guardian within inpatient.
- h) Accidental and illnesses hospitalization (accommodation, doctor(s) fees, operating theatre, ICU and HDU charges, physiotherapy, prescribed drugs, dressings, surgical appliances, etc.
- i) Laboratory investigations, X-rays, ultrasounds, ECG, MRI scans, computerized tomography, pathology.
- j) Psychiatric/psychotherapy cases upto Kshs. 200,000.00 of the inpatient limit.
- k) Last Expense or funeral cover for principal member/ dependents of Kshs. 100,000.00 within inpatient benefit.
- l) Emergency road and air evacuation both local and international.
- m) Prescribed medicines, dressings, surgical appliances and nursing procedures
- n) Radiotherapy, chemotherapy, physiotherapy.
- o) Day care surgery.
- p) Gynaecological illnesses.
- q) Diagnosis and treatment of sexually transmitted diseases.
- r) Post hospitalization visits/follow ups within thirty days after discharge or upto Kshs. 25,000.00 within inpatient benefit.
- s) Non accident ophthalmological surgery.
- t) Non-accident maxillofacial & dental surgery excluding routine dental procedures.
- u) First emergency operation (of the cover) for caesarean up to Kshs. 150,000.00 for principal member or spouse.
- v) Room admission – semi private room net of NHIF.
- w) Overseas evacuation for conditions whose treatment is not locally available and authorised. Travel for the insured person's emergency cases
- x) Inpatient prescribed drugs/medicines and dressings (including prescription on discharge for a maximum of 14 days.
- y) Internal and external surgical implants, appliances, joint replacements and prostheses,
- z) External aids on prescription of a limit up to Kshs. 20,000.00.
- aa) Neonatal congenital conditions/preterm of up to Kshs. 200,000.00 within inpatient benefit.
- bb) List of Exclusions.

5.2 INPATIENT MANAGEMENT

5.2.1 The successful tenderer will offer the following inpatient management services:

- a) Each employee and their dependants will be issued with a membership card for identification by the insurance company.
- b) Services will be offered on presentation of the employee's membership card.
- c) Provide a network of hospitals, Clinics and Doctors that will offer "no hassle" access and admission where applicable to the KYEB BOD, Staff and their dependents.
- d) Provider to have well established relations with medical facilities in other parts of the world to cater for evacuation, or cover when medical services are required and exclusions thereof up to full cover limit.
- e) Inpatient contributors to NHIF will be required to produce their NHIF cards prior to discharge for purposes of NHIF rebate.
- f) Provider to be able to negotiate doctors'/specialists' fees to enable efficient utilization,

of the scheme benefits.

- g) All patient bills will be sent directly to the successful tenderer for payment.
- h) Patients will not be required to pay cash for any treatment. In case of cash payment, patients will be reimbursed 100% by the successful tenderer;
- i) Detailed periodic reports will be produced as agreed with the Board;
- j) Regular training of Board staff on scheme procedures and requirements.

5.3 OUTPATIENT BENEFITS

In addition to the salient features listed above the following specific outpatient benefits are to be covered by the successful tenderer:

- a) Reimbursement at 100%.
- b) Have a well distributed network of outpatient service providers to include doctors/specialists, pharmacies, laboratories, etc.
- c) Consultation with a general medical practitioner.
- d) Consultation with a specialist upon referral by a medical practitioner with clear process of the same.
- e) KEPI Immunizations vaccines.
- f) Expenses of the eye, ear and dental testing and treatment arising out of accidents.
- g) Laboratory investigations and X-rays.
- h) Prescription medicines.
- i) HIV / AIDS & related conditions and prescribed ARV's
- j) Outpatient procedures e.g. dressing
- k) Prescribed physiotherapy.
- l) Diagnosis and treatment of sexually transmitted diseases.
- m) Pre-natal/ante-natal- post-natal care to six weeks post-delivery.
- n) Medical General health Check-up for principal members and /or their spouse once a year in hospitals selected by the Provider (or improved): - Kshs. 15,000.00
- o) Health Education (wellness programs)
- p) Pre-existing, Chronic & congenital related conditions.
- q) Minor trauma treatment and counselling services.
- r) Resident insurance medical practitioner or access to one to advice on medical matters, moderate bills, provide regular talks on topical health issues.

5.4 OUTPATIENT MANAGEMENT

5.4.1 The successful tenderer will offer the following outpatient management services:

- a) Each employee and their dependants will be issued with a membership card for identification by the insurance company.
- b) The Board and the successful medical insurance provider will agree on a list of outpatient outlets and the accredited hospitals and clinics.
- c) Eligible Board members of staff and their families will be attended to at any of the appointed outpatient services provider outlets upon presentation of identification.
- d) Members will be allowed to access outpatient services from accredited inpatient service providers' i.e. Hospitals.
- e) All outpatient bills will be sent directly to the successful medical insurance service provider for settlement;

- f) Patients will not be required to pay cash for treatment. In case of cash payments, patients will be reimbursed by the successful tenderer.
- g) Provider to provide comprehensive quarterly reports on scheme utilization; analysis on utilization trends and recommendations on better utilization. KYEB will be able to request for Reports on Need Basis.

MEMBERSHIP DETAILS

	FAMILY SIZE	NO.
1.	M	8
2.	M+1	1
3.	M+2	8
4.	M+3	5
5.	M+4	2
6.	M+5	4
7.	M+6	0
		28

Key:

M: Employee Only

M+1: Employee and 1 dependent (spouse/dependant included)

M+2: Employee and 2 dependents (spouse/dependant included)

M+3: Employee and 3 dependents (spouse/dependant included)

M+4: Employee and 4 dependents (spouse/dependant included)

M+5: Employee and 5 dependents (spouse/dependant included)

Section VI STANDARD FORMS

Notes on the standard Forms

1. **Form of TENDER** - The form of Tender must be completed by the tenderer and submitted with the tender documents. It must also be duly signed by duly authorized representatives of the tenderer.
2. **Price Schedule Form** - The price schedule form must similarly be completed and submitted with the tender.
3. **Contract Form** - The contract form shall not be completed by the tenderer at the time of submitting the tender. The contract form shall be completed after contract award and should incorporate the accepted contract price.
4. **Confidential Business Questionnaire Form** - This form must be completed by the tenderer and submitted with the tender documents.
5. **Tender Security Form** - When required by the tender document the tenderer shall provide the tender security either in the form included hereinafter or in another format acceptable to the procuring entity.
6. **Performance security Form** - The performance security form should not be completed by the tenderer at the time of tender preparation. Only the successful tenderer will be required to provide performance security in the form provided herein or in another form acceptable to the procuring entity.

Form of Tender

Date:.....

Tender No. **KYEB/PROC/T2/2019-2021**

To: Chief Executive Officer
Kenya Yearbook Editorial Board
P. O. Box 34035-00200
NAIROBI

Gentlemen and/or Ladies:-

1. Having examined the Tender documents the receipt of which is hereby duly acknowledged, we the undersigned, offer to provide **Medical Cover** under this tender in conformity with the said Tender document for the sum of Kshs.

.....[Total Tender amount in words and figures] or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.

2. We undertake, if our Tender is accepted, to provide the Insurance Cover Services in accordance with the conditions of the tender.
3. We agree to abide by this Tender for a period of.....[number] days from the date fixed for Tender opening of the Instructions to Tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.
4. This Tender, together with your written acceptance thereof and your notification of award, shall constitute a Contract between us subject to the signing of the contract by both parties.
5. We understand that you are not bound to accept the lowest or any tender you may receive.

Dated this _____ day of _____ 2019

[Signature] [In the capacity of]
Duly authorized to sign tender for and on behalf of _____

Price Schedule Form

No.	DESCRIPTION OF SERVICES	TOTAL PREMIUM (Kshs.)
	Corporate Medical Insurance Cover	
	16% VAT	
	TOTAL COST (Kshs.)	

Contract Form

THIS AGREEMENT made the day of 20
Between [name of Procurement entity] of [country of Procurement entity] (hereinafter called "the Procuring entity") of the one part and [name of tenderer] of [city and country of tenderer] (Hereinafter called "the tenderer") of the other part:

WHEREAS the Procuring entity invited tenders for the GPA cover and has accepted a tender by the tenderer for the supply of the services in the sum of

_____ [Contract price in words
in figures] (hereinafter called "the Contract Price").

NOW THIS AGREEMENT WITNESSTH AS FOLLOWS:-

1. In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Conditions of Contract referred to.
2. The following documents shall be deemed to form and be read and construed as part of this Agreement, viz:
 - (a) The Tender Form and the Price Schedule submitted by the tenderer;
 - (b) The Schedule of Requirements
 - (c) The Details of cover
 - (d) The General Conditions of Contract
 - (e) The Special Conditions of Contract; and
 - (f) The Procuring entity's Notification of Award
3. In consideration of the payments to be made by the Procuring entity to the tenderer as hereinafter mentioned, the tenderer hereby covenants with the Procuring entity to provide the Medical & Group life cover and to remedy defects therein in conformity in all respects with the provisions of the Contract.
4. The Procuring entity hereby covenants to pay the tenderer in consideration of the provision of the services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the contract at the times and in the manner prescribed by the contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written

Signed, sealed, delivered by _____ the _____(for the Procuring entity)

Signed, sealed, delivered by the _____ (for the tenderer) in the presence of

Confidential Business Questionnaire

You are requested to give the particular indicated in Part 1 and either Part 2(a), 2(b), or 2(c), which ever applies to your type of business. You are advised that it is a serious offence to give false information on this Form.

Part - General:

Business Name

Location of business premises.....

Plot No

Street/Road

Postal Address Tel. No.....Fax

..... Email

Nature of business.....

Registration Certificate No

Maximum value of business which you can handle at any one time Kshs.....

Name of your bankers.....Branch.....

2(a) - Sole Proprietor:

Your name in full.....Age

Nationality.....Country of origin

Citizenship details.....

Party 2(b) - Partnership

Give details of partners as follows

	Name	Nationality	Citizenship Details	Shares
1
2
3
4
5

Part 2(c) -Registered Company

Private or public.....
State the nominal and issued capital of the company -
Nominal Kshs
Issued Kshs.....

Give details of all directors as follows

	Name	Nationality	Citizenship Details	Shares
1
2
3
4
5

Date..... Signature of Tenderer.....

If a citizen, indicate under "Citizenship Details" whether by Birth, Naturalization or Registration

Tender Security Form

Whereas *[name of Bidder]* (hereinafter called <the tenderer> has submitted its bid dated *[date of submission of bid]* for the provision of insurance services (hereinafter called <the tenderer?>

KNOW ALL PEOPLE by these presents that WE *[name of bank]* of *[name of country]*, having our registered office at *[name of procuring entity]* (hereinafter called <the procuring entity> in the sum of *[state the amount]* for which payment well and truly to be made to the said procuring entity, the Bank binds itself, its successors, and assigns by these presents. Sealed with the Common Seal of the said Bank this _____ day of _____ 20 _____

THE CONDITIONS of this obligation are:-

1. If the tenderer withdraws its tender during the period of tender validity specified by the procuring entity on the Form; or
2. If the tender, having been notified of the acceptance of its tender by the procuring entity during the period of tender validity
 - (a) Fails or refuses to execute the Contract Form, if required; or
 - (b) Fails or refuses to furnish the performance security, in accordance with the Instructions to tenders.

We undertake to pay to the procuring entity up to the above amount upon receipt of its first written demand, without the procuring entity having to substantiate its demand, provided that in its demand the procuring entity will note that the amount claimed by it is due to it, owing to the occurrence of one or both of the conditions, specifying the occurred condition(s)

This tender guarantee will remain in force up to and including thirty (30) days after the period of tender validity, and any demand in respect thereof should reach the Bank not later than the above stated date.

[Authorized Signatories and official stamp of the Bank]

(Amend accordingly if provided by Insurance Company)

PERFORMANCE SECURITY FORM

[Name of procuring entity]

WHEREAS[name o f tenderer]

(Hereinafter called "the tenderer") has undertaken, in pursuance of Contract No. _____ [Reference number of the contract] dated _____ 20 ____
_____ to supply

[description of insurance services] (Hereinafter called "the Contract")

AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for a sum specified therein as security for compliance with the Tenderer's performance obligations in accordance with the Contract

AND WHEREAS we have agreed to give the tenderer a guarantee:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of

[amount of the guarantee in words and figures1] and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum of money within the limits of[Amount of guarantee] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the _____ day of _____ 20 ____

Signature and seal of the Guarantors

[Name of bank of financial institution]

[Address/]

[Date]

(Amend accordingly if provided by Insurance Company)

KYEB 1 – PROFESSIONAL QUALIFICATIONS

Officer's Name	Position Held	Professional Qualifications (list)	Date of Qualification	Education Qualification – Highest Only e.g. University Degree (specify)	Relevant Experience

Signature.....
Chief Executive Officer/ Principal

.....
Date

KYEB 2 – CLIENT REFERENCE FORM

Name of Insurance Broker

Name and address of Insured (Client).....

Insurance Policies handled

Class of Insurance	Period of Cover

Performance Evaluation

(The insured to indicate client rating by ticking the appropriate box)

How do you rate the performance of the Insurance Company as per their responsiveness to the following:	Excellent	Good	Average	Poor
1.Claims Handling/Settlement on turnaround time, time taken to issue and replace medical cards, etc.				
2.Underwriting responsiveness				
3.General Customer Care				

Declaration

We Confirm that the above insurance company is currently engaged to handle our insurance policies and the total annual premium is Kshs.

Name of Authorized Signatory

Title.....

Signature

Date.....

Official Stamp of the Insured

Telephone Contacts.....